

# Why and how our customer use Oracle Cloud

Security Roundtable May 2023

4. May 2023





### **Oracle Cloud Infrastructure**

- Why it is superior
  - Billy Kneubühl
- Technical Advantages
  - Andreas Ueltschi
- Contractual Landscape
  - Pejman Madani



**Customer choice** - our products are available on-prem and in the cloud

Most flexible deployment choices with Oracle cloud - same services available on public cloud, your data center, and at the edge

Largest cloud portfolio - complete laaS, PaaS, SaaS, and DaaS offering

**Open standards** - Brand-new cloud infrastructure platform with 80+ unique services

Largest open-source provider worldwide – Java, Linux, ...

Large **partner ecosystem** and alliances with global IT vendors



### **Oracle Cloud Region Delivery**

Technical parity between all regions—Everything Everywhere™

SOVEREIGN CLOUD
UNCLASSIFIED TO TOP SECRET CODEWORD

Oracle offers a variety of region deployment models, all offering the **same products** and services

The primary differences between the region types are:

- Internet connectivity
- Who can access them.
- Who performs operations
- Where they are located
- How they are accredited

"Oracle has the unique ability to offer the full range of its public cloud integrated laaS+PaaS offerings..."

Gartner

| PUBLIC CLOUD   | UD ISOLATED CLOUD  |   |   |  |  |  |
|--|--|---|---|--|--|--|
|  | Sovereign Options  |   |   |  |  |  |
|  |  |   |   |  |  |  |
| Public Cloud   | <b>Government Regions</b>  | Dedicated Regions                                     | Isolated Regions  |  |  |  |
| Internet-connected                                       | Internet-connected   | Internet-connected                                    | Disconnected/Isolated   |  |  |  |
| Multi-tenant   | Multi-tenant   | Single-tenant or customer-<br>controlled multi-tenant | Single-tenant or customer-<br>controlled multi-tenant         |  |  |  |
| Public   | Government   | Commercial or Government                              | Government/Defense/Intel                                      |  |  |  |
| Standard industry certifications (e.g., SOC, PCI, HIPAA) | Specific government certifications (e.g., FedRAMP, Cyber Essentials) | Customer Defined                                      | Customer Defined  |  |  |  |
| Shared ops teams   | Ops teams that meet certain gov requirements                         | Shared ops teams                                      | Dedicated ops teams with clearance by customer                |  |  |  |
| Highly secure software delivery                          | Highly secure software delivery, that meets gov requirements         | Highly secure software delivery                       | Customer pre-approved highly secure software delivery process |  |  |  |

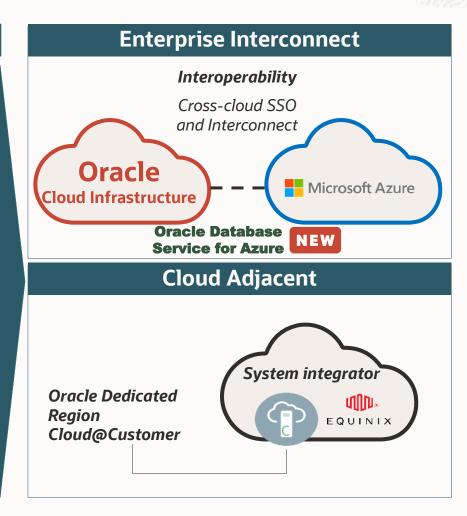


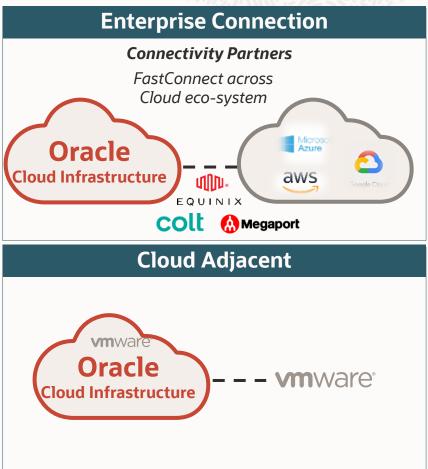
# Multi-cloud: Oracle natively supports multi-/ hybrid-cloud strategies through strong alliances to improve your performance

200+ customers onboarded and improved their performance

#### **Enablers**

- Strategic Partnership with MSFT Azure (11+ Regions interconnected): lowlatency network, unified identity, unique focal point for Operations and Support
- Co-location in the same data centres
- FastConnect and connectivity for low latency connections
- DC decentralized with Cloud@Customer, Dedicated Regions and Edge
- Full hybrid integration and portability for VMWare – Strategic Partnership







# Oracle had the strongest increase in Gartner's Cloud Capabilities ranking among the hyperscalers, surpassing Google Cloud

Oracle Cloud Infrastructure top-ranked for databases and with increasing scope and strength in laaS

### **OCI** with strongest increase in Cloud capabilities

| Gartner.      | ORACLE! |      | aws | Azure |
|---------------|---------|------|-----|-------|
| 2021          | 78%     | 75%  | 94% | 84%   |
| 2020          | 62%     | 71%  | 93% | 78%   |
| 2019          | 38%     | 49%  | 88% | 66%   |
| 3-year change | +40%    | +26% | +6% | +18%  |

**Source:** https://clouddecisions.gartner.com/a/scorecard/#/iaas

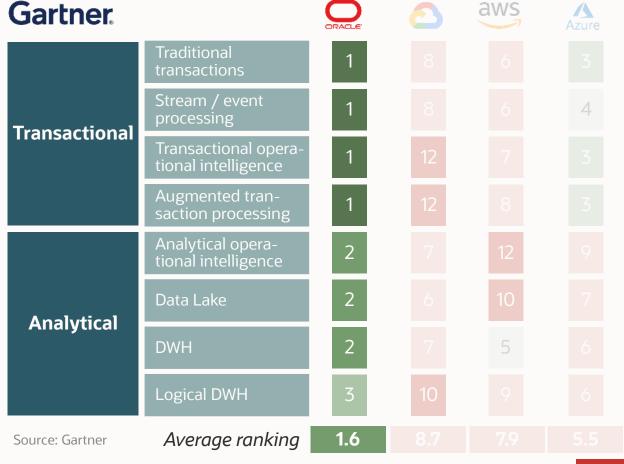
**OCI scores 90%** (vs. Azure 92%) of required criteria and 100% for Compute, Storage, Networking, and Software Infrastructure

https://www.oracle.com/cloud/what-is-iaas/gartner-oci-scorecard/



OCI has the HIGHEST satisfaction score of all laaS vendors from 935 customers surveyed in IDC's 2020 Industry Cloud Path Survey – and OCI also has the BIGGEST YoY score increase

### Oracle tops critical capabilities for Cloud DB Management





### **The Security-First Cloud**

"We took a different technical approach to design a platform for enterprises with data security concerns."

Don Johnson EVP Oracle Cloud Infrastructure



## **Security Throughout The Supply Chain**





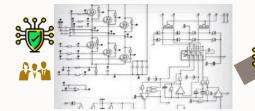








Suppliers



Design





External Manufacturer



Oracle Cloud Infrastructure





Classified datacenter



### We built our cloud from the ground up to break the rules

11 years after the first generation of cloud, we started with a clean sheet



## Off-box virtualization

The way we manage OCI is entirely separate from your resources, maximizing isolation, performance, and security



# Nonblocking networks, minimal charges

We optimized our networks so you get guaranteed bandwidth between your resources, with 90% lower costs to access data and 80% lower costs to serve data



# Maximum computing density per MW

We pack over 230,000 cores into each megawatt and can deliver an entire cloud region in only 12 racks



# Flex infrastructure

You can choose exactly the amount of cores, memory, and storage performance you need, and pay for exactly that, minimizing waste



# Simple, predictable pricing

Our pricing is simple to understand, 50-90% lower than other hyperscalers, and consistent worldwide, so you get predictable savings with no surprises



## Oracle offers a full stack of cybersecurity capabilities

### **Prevent**

Block attacks and malicious traffic



Distributed Denial of Service protection Automatic DDoS protection



Web Application
Firewall
Internet-facing endpoint protection

INTERNET & EDGE

#### **Monitor**

Log, analyze, and audit activity



Cloud Guard Security posture management



Security Zones
Security policy compliance



Threat Intelligence
Multi-source, actionable guidance



Threat Detector Monitor for known threats



**Logging**Single pane for service logs



Fusion Apps
Detector
Monitor ERP and HCM apps



Vulnerability
Scanning
Patch and port monitoring



Auditing OCI API logging

MONITORING & PREVENTION

### **Mitigate**

Isolate communications with secure and reliable networks



Virtual Cloud Network Secure, isolated network



Security Lists
Virtual network firewall rules



Network Firewall
Advanced firewall service



**Bastion** Time-limited SSH access



Dynamic Routing Gateway



Fast Connect
Dedicated, high-speed connection



Virtual Private
Network
Secure connectivity over any network



NAT Gateway
Protected access to the interne

**NETWORK** 

### **Protect**

Hardware-enabled security built into the architecture



Bare Metal Servers
Servers with full customer control



Hardware
Root of Trust
Protect from firmware attacks



Signed Firmware Prevent rootkit installation



Hardened Disk Images OS with expert security settings



Off-box Control Plane Isolated admin of compute hardware



Off-box Network
Virtualization
Encapsulated, separated traffic



Oracle Linux &
Oracle Enterprise
Linux
Performant, secure, enterprise Linux

COMPUTE

### **Encrypt**

Encrypt and protect all data



Access



Data Safe Monitor data usage in database



Vault
Hardware security module protection



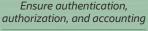
Key Management Encryption key administration



Secrets Management
Credential and similar administration



Certificates
Validation certificate administration





Access Governance
Proactive guidance for user actions



OCI Identity and
Access Management



Policies User access rules

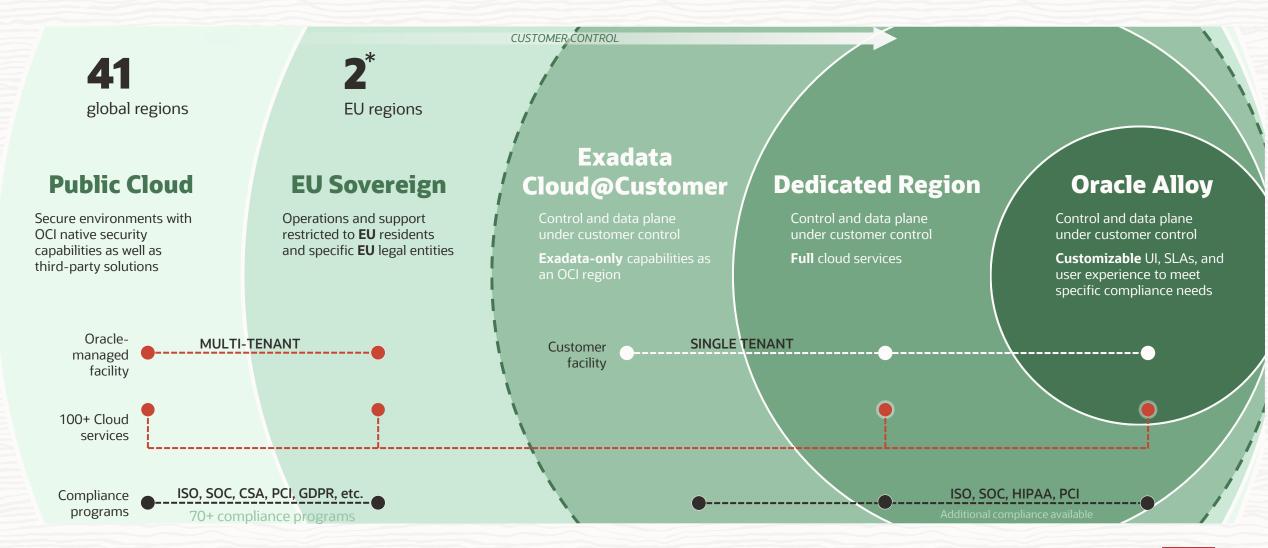


Federation Identity provider inter-operation

**IDENTITY & OPERATOR ACCESS** 



### **OCI's Distributed Cloud enables customer control**





## We manage 70+ compliance programs to support your regulatory needs

#### Americas









JAB P-ATO





HIPAA

LGPD

CJIS







HITRUST CSF

NIST SP 800-171







#### **EMEA**











Plus [UK]

National Cyber Security Centre Security Centre

Cloud Security

Principles [UK]



FINMA









[Saudi Arabia]





#### JAPAC













IRAP [Australia]



K-ISMS [Korea]



FIEC

FISC [Japan]





SPS 231, HPS 231

[Australia]



Multi-Tier Cloud Hosting Certification Security (SS584) [Japan]



Framework [Australia]







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## **Thank You!**

We look forward to collaborating with you on your cloud journey!





**DISCLAIMER**: This presentation has been designed to provide an overview of Oracle's cloud contracts. It may only be used for general informational purposes, and may not be shared or distributed without Oracle's prior written consent.



# ORACLE